THE RATIONAL, RECURSIVE ORIGINAL POSITION. A fully determined impartial endogenous social welfare function by Serge-Christophe KOLM*

Abstract

Theories of the original position are among the main present-day social ethical theories. Rawls's invalidates utilitarianism whereas Harsanyi's proves it. Harsanyi's focuses on building an impartial evaluation. However, the evaluation of an individual in the original position depends on her preferences about being the various individuals and on her riskaversion. Yet these different individual evaluations are more alike than individuals' utilities. Consistency demands facing this multiplicity with a further original position, and so on in an infinite regress converging to full unanimity. The outcome is a particular welfarist but nonutilitarian social ethical function.

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1. History and philosophy: utilitarianisms, original positions, and impartial endogenous social choice

1.1 A central contradiction in normative social choice

One of the many things Maurice Salles did for Social Choice was the organization of conferences about the main topics of the field. One of these conferences, in 1996, was about "Rawls and Harsanyi" (in presence of Harsanyi). The present text was written for this occasion. This topic was and is, indeed, a major one in social ethics. In 1971, Rawls attacked

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utilitarianism as the way of determining "social justice" ("macro", "not micro"). He says that it is never determined this way, and that it should not be. Utilitarianism was the social ethics of a large majority of English-language philosophers who considered it as going without saying. It was also common in economics, although many economists replaced it by the maximization of a more general classical "social welfare function" function of individual utilities, because a meaningful utilitarian sum of utilities requires cardinal utilities (for the purpose of comparing variations in happiness).¹ However, Rawls clearly extends his criticism to this concept also.² Moreover, Rawls remarks that a theory can be discarded only when an alternative theory is proposed and, for this purpose, he introduces the theory of the "original position": individuals choose the rule of justice of society when they are in the "original position" not knowing what individuals they will become, under this "veil of ignorance". Their following their self-interest in this condition is assumed to secure impartiality in their choice.

However, John Harsanyi (1953, 1955 and especially 1976) deduced, from the theory of the original position, exactly the opposite conclusion, namely what he and many other scholars consider to be a proof of utilitarianism, and often the basic – or only – proof. Harsanyi's theory has good points, shortly noted, but also two problems. One problem is that the utilities that his result adds are the risk-relevant von Neumann-Morgenstern (VNM) cardinal utilities, rather than utilities which may mean "happiness", as with classical utilitarianism. A priori, a VNM utility is only an increasing functions of the "happiness utility". These utilities have a priori no reason to coincide (i.e. to be the same cardinal class, with specific utility functions related by an affine transformation). That is, Harsanyi's conclusion is a "utilitaromorphism" rather than utilitarianism proper.³ The second difficulty is not a question of definition and is much more basic: we do not know who the individual in the original position whose preferences are considered is. Two aspects of this person's preferences determine her evaluation in the original position: her preferences about being the various actual individuals, and her preferences about risk. Actually, these preferences differ from an individual to the other. Harsanyi seems to think that any individual has the same preferences in these two respects when she is in the original position (this will be the central point of the present study).

¹ Other economists hold different ethics, such as classical liberalism (e.g. Friedrich Hayek or Milton Friedman) or the view of James Buchanan and "Public choice".

² See Rawls (1982) and section 6.2.

³ See Kolm 1996, chapter 14.

1.2 Exogenous vindications of utilitarian forms

However, in spite of the contradictory conclusions of Rawls and Harsanyi and of these shortcomings, the theory of the original position has the reinforced virtue of being a genuine theory of social optimality – rather than, for instance, assuming a priori a social welfare function born out of thin air by pre-Pasteurian spontaneous generation – and of being derived from aspects of people's preferences. In particular, "welfare economics" is taken to mean, most of the time, the maximization of a social welfare function, function of individual utilities, and this structure is fundational and basic in "social choice". A full theory, however, first justifies this structure, and second determines which specific form this function has.⁴ Harsanyi's original position theory proposes to answer both questions. So will the theory presented here. Even though Harsanyi does not exactly deliver utilitarianism, he nevertheless obtains a "quasi-utilitarian" additive form, but none of this will remain in the full, rational theory based on his proposal.

Other scholars assume utilitarianism a priori. Still others assume a priori a social welfare function $W(\{u_i\})$ function of utility levels or functions u_i of individuals and add hypotheses that specify its structure. However, these hypotheses are sometimes logically mistaken, as with the oblivion of contravariance shortly noted. In the other cases, the hypotheses are interesting in particular cases but lack the generality that could justify the moral necessity required by general utilitarianism. Moreover, these hypotheses often only imply the possibility of additive separability, i.e. of a *W* of the form $\Sigma f_i(u_i)$, rather than Σu_i , if these u_i are the specifications of individual utilities that can describe intensities of something like "happiness". Two types of theories give this additive structure. One is simply the hypothesis that the evaluation of a change in a subset of the u_i does not depend on the specific levels of the unchanging u_i (MacKenzies, Maskin 1978). The other is Harsanyi's (1955) other

⁴ Note that Pareto efficiency cannot justify the use of a classical social welfare function by itself (a mistake often met). For instance, the most famous theorem in economics is Pareto's, saying that a competitive market from a given allocation of resources is Pareto efficient. Other types of social interactions yield this efficiency. Then, a policy can distribute given resources and let people freely exchange (which can also be valued for a reason of liberty), with a resulting Pareto-efficient state. Pareto-efficiency implies that there are such social welfare function that take their maximum at this state, but not that this state is determined by such a maximization. If it is determined in this way, this can only be by the maximization of a function defined as giving this result: this would be an absurd tautology.

utilitarian theory. It considers social choice in a probabilizable uncertainty, "rational" evaluations of such situations for both the individual and social evaluations, and W and u_i that are the corresponding von Neumann-Morgenstern specifications. The crucial hypothesis is that the social evaluation respects individual preferences both ex ante and ex post (Pareto efficiencies suffice). This hypothesis is particular, although it is interesting in some cases (for instance when the ex ante efficiency results from an exchange, which can be valued for a reason of freedom).⁵ The additive form then results from the fact that a function of linear functions (of the probabilities) is linear (in the probabilities) in a sufficient domain only if it is linear in these functions.⁶ These theories then assume sufficient comparabilities in the u_i and symmetry of the function W ("anonymity"), which give $\Sigma f(u_i)$ as possible form. Some scholars are then satisfied with this result. Others add a further hypothesis in order to obtain Σu_i . They rest on the fact that the u_i are meaningful up to some transformation only, but forget that when their specification changes in this way, the function f has to incur the corresponding contravariant transformation. For instance Maskin (1978)⁷ assumes a priori a cardinal fundamental utility, that is, $u_i(x) = u(x,i)$ and u is cardinal (co-cardinality), i.e., u can be replaced by any au+b with constant a and b and a>0. $\Sigma f(u_i)$ remains a maximand under such transformations only if function f is affine $f = \alpha u_i + \beta$ with constant α and β and $\alpha > 0$, which amounts to utilitarianism maximizing Σu_i . However, this bypasses the basic logical property that when *u* is transformed in this way, functions *W* and *f* must incur the corresponding, compensating contravariant transformation.⁸

1.3 Endogenous social choice and impartiality

Such theories that are not logical mistakes are interesting, but they use important a priori assumptions (e.g. a social maximand) and in particular crucial structural hypotheses that do not have a strong general moral necessity. Now, social ethical principles derive their inputs from two sources: rationality and the society under consideration. *Endogenous social choice* is the derivation of the social ethical principle from the society in question itself, to a large extent. For instance, society provides not only individual utilities but also the social welfare function that aggregates them, not only votes but also the voting rule. Endogenous social

⁵ See Kolm 1998.

⁶ See, in particular, Weymark 1993, 1994.

⁷ Roemer (1996) reproduces and endorses Maskin's "proof".

⁸ Kolm 1996, pages 418-419, note 15.

choice is – for short – the answer to a triple consideration: epistemic (where else can one find principles?), moral (democracy) and implementational (since society will have to apply these principles and proposing a norm that it rejects is useless or implies a dictature). Endogenous social choice may be commended or required for these three reasons, and it leads to choosing aspects of the social ethical principle that are not arbitrary and just imagined. However, society is made of individuals who are self-interested. If they were only this, the only solution for distributive and sharing issues would be fighting, with possible truces and corresponding provisional agreements (Buchanan's "public choice"). However, persons are not self-interested only. They also have the capacity to take a higher, objective and impartial viewpoint. This is Adam Smith's (1759) "impartial spectator in our breasts". Thomas Nagel (1986) beautifully labels this judgment "the view from nowhere" – although a basic issue is whether there is such a place as nowhere.

Indeed, throughout the scholarship of impartiality, there seems to be a tendency to believe that the impartial viewpoint is unique. This seems to be the case for Adam Smith. It is the case for John Stuart Mill since, for him, impartiality means equal weights in a sum of individual utilities. This even seems to be the case for modern scholars such as Nagel. However, any a priori symmetrical judgment can claim impartiality. This is, for instance, the case of principles of justice or social optimum as different and opposed as income equality, the full self-ownership of classical liberalism, or the maximization of a social welfare function symmetrical function of individuals' (comparable) utilities. However, some people are more favoured than others by such principle (for instance those who can have a high wage rate are more favoured by full self-ownership which opposes forced redistribution). They can therefore defend or promote their self-interests with moral claims of impartiality (Max Weber's "pharisianism"), but these principles, by themselves, all seem impartial. Then either impartiality has to be complemented by more specific principles of justice or optimality, or its definition has to be refined in some way.

1.4 Different theories of the original position

The most famous modern theory of impartiality is the theory of the "original position". Another theory can be *moral time sharing* in which each individual considers that she is every

individual successively in time, perhaps recursively.⁹ However, it raises issues similar to those of the original position and it is less familiar. We are thus left with the scandal that, for the most essential issue of defining the social optimum, two of the most famous social ethical theories – and two of the most reknown scholars of our time – derive opposite conclusions from the same idea.

The basic reason for this opposition is that these scholars do not use this idea exactly in the same way and for the same purpose. Harsanyi's is a theory of impartiality and this only. In contrast, Rawls embeds this objective in a much larger aim. He says that his consideration of an original position is but a moment in his "reflective equilibrium" testing his "considered intuitions" about the principles of justice. This test consists in that there exists an imaginable uncertainty for the individuals in the original position that leads them to choose the principles. This uncertainty can be very large, far beyond the ignorance of which of the actual individuals in the actual circumstances one will be, about circumstances also (and presumably including the possibility of being still other individuals). Rawls's principles of justice undoubtedly pass this test. With sufficiently serious risks, indeed, the individuals in the original position will certainly choose these maximally protective principles: the basic rights and liberty, nondiscrimination, and a maximin in "primary goods" (one of which is income or wealth). These individuals "in the original position" are behind this "thick veil of ignorance". This test does not constitute a deductive theory.

In contrast, Harsanyi deals with the problem of impartiality only. The uncertainty in the original position is that which is necessary and sufficient for this purpose: the individuals do not know which of the actual individuals they will be in the actual situation, and a priori this only. This is the "thin veil of ignorance" and the theory is deductive. This quest for impartiality moreover rightfully leads Harsanyi to consider that each individual in the original position has an equal chance to become any of the actual individuals (full uncertainty plus the Condorcet-Laplace axiom of probabilities of the "principle of insufficient reason" would give the same result). This is the setting considered here.

2. The problem and its solution

⁹ For equal durations, although, without recursivity, there may be an issue of discounting (see Kolm 2004).

However, in order to evaluate the actual social situation, an individual in the original position needs to have preferences about two things. First, she should have preferences about being one individual or the other, her "being preferences" (or "ontological preferences" in Greek). Second, she should have preferences about uncertainty, a risk-aversion. The being preferences compare being various individuals in all respects, taking into account comparisons of consumption, tastes and preferences, social situations, possibilities and liberty, rights, personal beauty and intelligence, fame, character, information, and so on. People commonly express various being preferences. All preferences need only be represented by orderings and are assumed to be representable by ordinal utility functions. However, the classical rational evaluations of risk use von Neuman-Morgenstern (VNM) cardinal specifications of ordinal utilities. This behavior in risk is necessary for Harsanyi in order to obtain, with a mathematical expectation, the additive form of a social welfare function that he assimilates to utilitarianism, but it is not for the following considerations. It will nevertheless be assumed for reasons of simplicity in presentation and comparison with Harsanyi (moreover, it may be argued that an ethical theory has better be based on rational behaviour).¹⁰

An individual in the original position has preferences about social states which are her preferences about them given that she faces the a priori uncertainty that she could be any of the actual individuals with probability 1/n, where *n* is the number of individuals in the society. This depends on her being preferences and risk-aversion. Therefore, each pair of being preferences and risk-aversion gives, in the original position, a preference ordering of the social states. Which one should we choose? Since actual individuals have a priori different being preferences and risk-aversions, using their pairs of these preferences provides *n* a priori different evaluations in the original position, one for each actual individual. Now, Harsanyi assumes that the individuals in the original position have the same preferences over the social states. This implies that they have the same being preferences and risk-aversion, which is counterfactual. If we chose these preferences of some other person (she is not an "external observer" but is assumed to face the risk of becoming the various actual individuals), who is she and what are these preferences? The only preferences that exist in society are those of the actual individuals.

¹⁰ Even in the particular sense used for this choice in uncertainty, equivalent, for instance, to lotteries of lotteries being evaluated as the compound lottery is.

However, even though the individuals' preferences in the original position do not present, a priori, the identity or unanimity assumed by Harsanyi (or prefer the same state as assumed by Rawls), a progress has nevertheless been made in this direction. Indeed, each individual evaluation of a social state from the original position is an increasing function of all the individuals' utility levels for this social state. Hence, if two alternative social states are ordered similarly by every actual individual's preferences, one gives a higher value than the other (or the same value) to every individual utility function, and the same happens to every individual's evaluation function in the original position. Therefore, the set of pairs of social states that are unanimously ordered by all individuals looses no element when one passes from individuals' actual preferences to their preferences in the original position. In general, this set changes, and, therefore, it expands. This means that the individuals agree more. A consequence is that the corresponding Pareto set gains no element and, in general, shrinks.¹¹

Nevertheless, we are still left, in the original position, with *n* a priori different preference orderings of the social states and corresponding evaluation functions, one for each individual. Consistency seems to require one to deal with this problem as one just dealt with the formally identical initial one created by the multiplicity of the different actual individual preferences about social states. Especially since this method has led to some progress towards a uniformization of preferences. That is to say, one has to consider an original position of the original position. However, the same problem is faced: the choice of being preferences and risk-aversion for application to being the various individuals in the original position. The same discussion and solution gives another set of n evaluation functions in this second-order original position, each using the being and risk preferences of each individual for deriving this second-order function from the ones in the first-order (standard) original position. For the same reason and in the same sense as with the comparison between individuals' utilities and their first-order original-position evaluations, the set of the n second-order original-position evaluations agree more between them when ordering the actual social states than the firstorder ones do: the set of pairs of social states unanimously ordered looses no element and generally expands, and the Pareto set gains no element and generally shrinks.

Then, the problem of having n a priori different evaluation functions in the secondorder original position has to be dealt with in the same way again, by considering a third-order

¹¹ The appendix provides full, precise and explicit statements and proofs.

original position, and so on. At each step, the orderings of social states implied by the individuals' evaluation functions become more alike: the set of unanimously compared pairs of actual social states looses no element and generally expands, and the Pareto set gains no element and generally shrinks. In normal conditions, when the order of the original position tends to infinity, the corresponding individual orderings of the actual social states converge towards the same ordering. The corresponding evaluation function is the "social welfare function" produced by this theory of the "recursive" or "infinite-regress original position". The explanations provided show that this theory can claim to be the complete, or rational, theory of the original position.

By construction, this social evaluation function is an increasing function of individuals' utility functions. It is not utilitarianism, however, and not even a sum of increasing functions depending each of an individual's utility meaning happiness that Harsanyi and some others see as utilitarianism (the first-order original-position VNM evaluation functions only have this structure, but there are a priori n of them).

3. The general model

There are *n* individuals indexed by *i*. They have preferences about a social state in the classical sense denoted as *x*. This social state encompasses all that concerns them (in particular their allocations of all commodities, incomes, rights and liberties, public goods, etc., and they may have preferences about items relative to other people) – except their relevant preferences as usual. The social choice is that of such a *x* directly or indirectly (such as by various policies, rules, laws or principles). We consider functions of *x* that represent preference orderings of the possible *x*.

Individual *i* has an ordinal utility function of *x*, and $u_i(x)$ is a specification of this ordinal function. However, individual *i* also has being (ontological) preferences. Denote as (b_j, x) "being individual *j* when state *x* holds". Individual *i* has, a priori, preferences over such pairs. These preferences are represented by an ordinal utility function and $\tilde{u}_i(b_j, x) \in \rho_i \subset \Re$ denotes a specification of this function, where ρ_i is a compact subset of \Re . The preferences on *x* represented by the function $\tilde{u}_i(b_i, x)$ are tautologically represented by the function $u_i(x)$.

Since the specification u_i of an ordinal utility functions is a priori arbitrary, one can choose, as specification u_i , $u_i(x) = \tilde{u}_i(b_i, x)$, for each x and i.

Being individual *j* implies having all that concerns this person including allocation, consumption, social situation and relations, and so on – described in *x* –, and her personal mental and physical characteristics, including her preferences of all kinds and notably over *x* for any reason (possibly including preferences about other people's situations or allocations).¹² Therefore, the orderings of *x* by $\tilde{u}_i(b_j, x)$ and by $u_j(x)$ are the same. These two functions are specifications of the same ordinal function of *x*. Therefore, there exists a $\Re \rightarrow \Re$ increasing function h_{ij} such that (with the usual notation for the composition of functions),

$$\widetilde{u}_i(b_j, x) = h_{ij}[u_j(x)] = h_{ij} \circ u_j(x),^{13}$$

which is a general form for all *i* and *j* by writing $h_{ii}=1$.

Let $g_i(\tilde{u}_i)$ denote a specification of individual *i*'s VNM cardinal utility. Function g_i is increasing (and, from cardinality, it can be replaced by any $a_ig_i + b_i$ where a_i and b_i are constant and $a_i>0$). Denote $v_i(x) = g_i \circ u_i(x)$.

4. The multiple original position

In the original position, individual *i* faces the risky prospect of becoming each individual with an equal probability 1/n (as a condition of justice and fairness). Her evaluation of this prospect is her expected utility

$$v_{i}^{1}(x) = n^{-1} \Sigma_{j} g_{i} \circ \tilde{u}_{i}(b_{j}, x) = n^{-1} \Sigma_{j} g_{i} \circ h_{ij} \circ u_{j}(x) = n^{-1} \Sigma_{j} \gamma_{ij} \circ u_{j}(x)$$

= $n^{-1} \Sigma_{j} g_{i} \circ h_{ij} \circ g_{j}^{-1} \circ v_{j}(x) = n^{-1} \Sigma_{j} H_{ij} \circ v_{j}(x),$ (1)

¹² See section 7.3.

¹³ In order to be on the safe side, let us point out that one cannot in general take the same specification of these ordinal functions, $\tilde{u}_i(b_j, x) = u_j(x)$ for all *i*, *j*, because the \tilde{u}_i are also functions of the b_j (being preferences). For instance, if $\tilde{u}_i(b_j, x) = \tilde{u}_k(b_j, x) = u_j(x)$ and $\tilde{u}_i(b_\ell, x) = \tilde{u}_k(b_\ell, x) = u_\ell(x)$, this contradicts the fact that one can have $\tilde{u}_i(b_j, x) > \tilde{u}_i(b_\ell, x)$ and $\tilde{u}_k(b_\ell, x) > \tilde{u}_k(b_j, x)$, that is, for social state *x* individual *i* prefers to be individual *j* than individual ℓ , and individual *k* has the reverse preference.

where $\gamma_{ij} = g_i \circ h_{ij}$ and $H_{ij} = g_i \circ h_{ij} \circ g_j^{-1} = \gamma_{ij} \circ g_j^{-1}$ are increasing functions. In particular, $H_{ii} = 1$.

These functions represent the *n* orderings of the *x* of the individuals in the original position. They are a priori different. However, the orderings of the *x* defined by the v_i^1 are generally more alike than those defined by the v_i .

Indeed, since the functions γ_{ij} or H_{ij} are increasing for all *i* and *j*, equations (1) show that the v_i^1 for all *i* are increasing functions of the u_j or v_j for all *j*, for each *x*. Then, when comparing two social states *x*, passing from the orderings defined by the utility functions u_i or v_i to those in the original position defined by functions v_i^1 maintains the unanimous comparisons by indifference, strict preference, preference or indifference, and the latter plus strict preference for at least one *i* (Pareto domination, which becomes, actually, unanimous strict preference) – see the appendix. Hence, the sets of pairs related by each type of these unanimous preferences or by the Pareto domination loose no element. However, they generally change. Therefore, they generally expand. This passage to the original position results, in general, in adding new unanimous or Pareto pairwise comparisons while loosing none. As a result, in particular, since a state Pareto-efficient in the original position (with the v_i^1) is not Pareto-dominated by any other possible state with these preferences (by definition), it is not Pareto-dominated by a possible state with the v_i and u_i either, and therefore it is Pareto-efficient (with the latter, actual preferences). Hence, when passing to the original position the Pareto set gains no element, and it generally shrinks (see also the appendix).

5. The moral regress of original positions

Moreover, the problem of having one evaluation per individual in the original position is analogous to the initial problem of having various individual evaluations in the real world. Consistency suggests or requires facing this problem with the same method, especially since it led to some progress. We therefore have to consider an original position of the original position where the individuals face the risk of having each of the evaluations v_i^1 with the same probability 1/n. Then, individual *i*'s evaluation in this second-degree original position, $v_i^2(x)$, obtains from the $v_j^1(x)$ as the latter obtained from the $v_k(x)$, that is,

$$v_i^2(x) = n^{-1} \Sigma_j H_{ij} \circ v_j^1(x)$$
.

There still are *n* evaluations. However, for the same reason and in the same sense as above, the orderings of the *x* defined by the $v_i^2(x)$ will generally be more alike than those defined by the $v_i^1(x)$. Then, the process can be repeated, in successively anterior original positions OP_1 , $OP_2, \ldots OP_m, \ldots$ with the recurrence relation

$$v_i^{m+1}(x) = n^{-1} \Sigma_j H_{ij} \circ v_j^m(x)$$
(2)

for each *x*, all *i*, and all integers *m*. Then, for each *m*, the orderings of the *x* defined by the functions $v_i^{m+1}(x)$ for all *i* are generally more alike than those defined by the functions $v_j^m(x)$, and the Pareto set generally shrinks from one step to the next, in the same sense and for the same reason as above, presented in general form in the appendix. When $m \to \infty$, a full convergence of these individual orderings towards the same ordering represented by the ordinal utility U(x) means that $u_i^m(x) \to u_i^\infty(x)$, $v_i^m(x) \to v_i^\infty(x)$, for all *i* and *x*, and there are *n* increasing $\Re \to \Re$ functions φ_i such that $u_i^\infty(x) = g_i^{-1} \circ v_i^\infty(x) = \varphi_i \circ U(x)$ with $\varphi_i = h_{ij} \circ \varphi_j$ for all *i* and *j*.¹⁴ The *n* limit equations

$$v_i^{\infty}(x) = n^{-1} \Sigma_j H_{ij} \circ v_j^{\infty}(x) = n^{-1} \Sigma_j g_i \circ h_{ij} \circ g_j^{-1} \circ v_j^{\infty}(x)$$
(3)

are satisfied if and only if there exists n+1 such functions U and φ_i .

The v_i^m , v_i^∞ and such a reached *U* are by construction increasing functions of the $u_i(x)$ (and do not depend otherwise on state *x*). Such a *U* thus has the form of a classical "social welfare function" $U(x)=W[\{u_i(x)\}]$. It represents the ordering of all individuals in this *infinite regress* or *fully recursive original position*. Hence, the principle of unanimity in this situation demands that it be the social maximand.¹⁵ As a function of the u_i , it has neither an additive utilitarian form (which would be meaningless), nor the structure of additive separability that holds for the v_i^1 (and $u_i^1 = g_i^{-1}(v_i^1)$). Unanimity requires more integration of the actual

¹⁴ For each *x*, the *n*-vectors $v^m = \{v_i^m\}$ are defined in a compact space from the definition of the \tilde{u}_i . ¹⁵ This principle says that if everybody agrees, this opinion should be followed. It is the basis of the theories of the original position of both Harsanyi and Rawls.

individuals' preferences, so to speak. The increasingness of W in the u_i implies that the final solution is Pareto efficient for individuals' actual preferences.

6. The case of a fundamental utility

When writing his original position theory, Harsanyi assumes implicitly that all individuals *i* have the same function $g_i \circ \tilde{u}_i(b_j, x)$ of (b_j, x) for all j and possible x, that is, the same VNM being preferences. This assumes that they have the same being preferences (ordinal) and the same risk-aversion – specifically the same cardinal function g_i of the same specification \tilde{u}_i of the common being preferences. Then, functions v_i^1 are the same. These identities are not the case, however. Nevertheless, social choice problems are commonly defined for more restricted populations (set I of individuals i) and questions (set X of states x among which to choose). Then, similarities in these elements may occur. The first structure concerned has to be that of being (ordinal) preferences, since risk-aversion consists in the appropriate cardinal specification of these preferences. The presence of such properties depends on the case and on the relevant meaning of preference orderings and utilities. Then, in a number of cases, the being preferences are the same, that is, for each state $x \in X$, all individuals have the same preference ordering about being the various individuals. For instance x may simply denote the distribution of incomes and the individuals may be concerned by it just because they prefer to have a higher income.¹⁶ Other aspects of the social states or situations studied may lead to the same structure. In other cases, the x may have a much larger meaning, but there is a conception of "living a better life" in the culture of the society in question, shared by all its members and common to them, which constitutes the being preference ordering.¹⁷ The comparison may also be about happiness, with a meaning for "happier" or "no less happy than" (including across individuals) for the problem under consideration (sets of states X and individuals I); this relation may constitute the ordering in question, usually with a conception of happiness as having a certain objectivity (although possibly depending in particular on mental characteristics).

¹⁶ This is the topic of an early study in the logical family of original positions by Vickrey (1945). See also Harsanyi (1953).

¹⁷ Moreover, in thinly hierarchically ordered societies, the preferences about b_i are commonly obvious to all and shared by all.

Hence, in important cases the individuals agree about the ranking of the desirability of being the various individuals.¹⁸ This common ordering of the pairs (b_i, x) has been called the fundamental preference ordering. When it is representable by an ordinal function, this is the fundamental utility. Let $u(b_i, x)$ denote a specification of this function. Then, for given *i*, $\hat{u}_i(x) = u(b_i, x)$ is a specification of individual *i*'s ordinal utility function for comparing states *x*. The other specifications of the ordinal functions $\hat{u}_i(x)$ can be replaced by any functions $\varphi \circ \hat{u}_i(x)$ with the same function φ for all *i*: that is, they are co-ordinal. However, the other specifications of individual *i*'s ordinal utility function are $\varphi_i \circ \hat{u}_i(x)$ where φ_i is any increasing function (which can depend on individual *i*).

A specification of individual *i*'s cardinal VNM utility is

$$f_i \circ \hat{u}_i = f_i \circ u(b_i, x) = f_i \circ \hat{u}_i(x) = v_i(x),$$

where f_i is an appropriate increasing function (its cardinality says that it can be replaced by any function $a_i f_i + b_i$ where a_i and b_i are constant and $a_i > 0$).

Then, when individual *i* in the original position considers the prospect of becoming any of the individuals with an equal probability 1/n, she orders the states of the world *x* with her VNM expected utility of the corresponding risk:

$$v_i^{1}(x) = n^{-1} \Sigma_j f_i \circ u(b_j, x) = n^{-1} \Sigma_j f_i \circ \hat{u}_j(x) = n^{-1} \Sigma_j f_i \circ f_j^{-1} \circ v_j(x)$$

This order is also represented in terms of the fundamental utility levels as

$$\hat{u}_i^1(x) = f_i^{-1} \circ v_i^1(x) = f_i^{-1} [n^{-1} \Sigma_j f_i \circ \hat{u}_j(x)],$$

or, denoting as $M[\{\alpha_i\}, \phi] = \phi^{-1}[n^{-1}\Sigma\phi(\alpha_i)]$ the generalized mean of the *n* numbers α_i with function ϕ ,

$$\hat{u}_i^1(x) = M[\{\hat{u}_i(x)\}, f_i].$$

¹⁸ This is also the case in which thorny psychological problems created by being preferences are absent, such as opposite multiple preferences (preferring to be *i* rather than *j* whereas *i* prefers to be *j* rather than herself, in particular individuals each preferring to be the other), limits to the actual conception of successive levels of metapreferences (the limit seems to be preferences about preferences about preferences), and weakness of the will (akrasia) about modifying one's preferences. For instance, if I prefer to be you than to be me (preferences included), and you prefer to be me than to be you, what do we prefer? I prefer to be you, therefore I prefer to prefer to be me, hence to prefer to be you, and so on. Longer cycles raise similar issues.

Since this case is a subcase of that of the previous section, that in which $h_{ij}=1$ for all *i* and *j*, the discussion of the general case again applies here. There is a multiplicity of evaluations in the original position, one for each individual. And yet the orderings of *x* implied by the \hat{u}_i^1 are more alike than those implied by the \hat{u}_i , and the Pareto set shrinks (with possible limiting cases, see the appendix). The solution to the problem raised by the obtained multiplicity which is consistent with a use of an original position in the first place consists of considering an original position of the original position, and so on.

Then, OP_{m+1} obtains from OP_m with the evaluation functions

$$\hat{u}_i^{m+1}(x) = M[\{\hat{u}_j^m(x)\}, f_i]$$

in fundamental utility and

$$v_i^{m+1}(x) = n^{-1} \Sigma_j f_i \circ f_j^{-1} \circ v_j^m(x)$$

for the VNM utilities, for all *i*. This constitutes, again, a multiplicity of evaluations, but with implied orderings which are generally more alike, and in general a shrinking of the Pareto set.

If
$$m \to \infty$$
, then $\hat{u}_i^m \to \hat{u}_i^\infty$ for all *i*, the \hat{u}_i^∞ satisfy
 $\hat{u}_i^\infty(x) = M[\left\{\hat{u}_j^\infty(x)\right\}, f_i]$

or

$$n f_i \circ \hat{u}_i^{\infty}(x) = \sum_j f_i \circ \hat{u}_j^{\infty}(x) ,$$

for all *i*. These conditions are a priori satisfied if and only if the functions $\hat{u}_i^{\infty}(x)$ are the same (the levels are the same for each *x*, given that functions f_i are increasing and $n \ge 2$). Thus, we have for all i the same function $\hat{u}_i^{\infty}(x) = U(x)$. Hence the $\hat{u}_i^{\infty}(x)$ have the same value for the possible *x* that maximizes them, i.e. U(x). This condition of an equal level of happiness or satisfaction (in fundamental utility) is "eudemonistic justice"¹⁹. However, this is for the individuals in the "infinite original position", not for the actual individuals with their actual preferences.

¹⁹ See Kolm 1971.

From its construction, $U(x)=W[\{\hat{u}_i(x)\}]$. Function *W* is an increasing symmetrical function of the \hat{u}_i (at each step, each \hat{u}_i^{m+1} is an increasing symmetrical function of the \hat{u}_i^m , and each \hat{u}_i^1 is of the \hat{u}_i). This increasingness guarantees the Pareto efficiency of the resulting choice. The symmetry implies the corresponding impartiality; it is meaningful only because of the existence of a fundamental utility. If all individuals are very risk-averse, for all i $\hat{u}_i^1(x) = \operatorname{Min}_j \hat{u}_j(x) = \hat{u}_i^m(x) = \hat{u}_i^\infty(x) = U(x)$, which is eudemonistic "practical justice"²⁰. Note that the direct equality of the $\hat{u}_i(x)$ may have to violate Pareto efficiency, or may not be possible. This was one reason for resorting to practical justice. However, this solution was too extreme for a general solution. Finally, if all functions f_i were the same (cardinally, that is, up to an affine increasing function) and were function f (that is, $f_i=a_if+b_i$ with constant a_i and b_i and $a_i>0$, for all i), then, for all i and $m\geq 1$, $U(x)=\hat{u}_i^m(x)=\hat{u}_i^1(x)=M[\{\hat{u}_j(x)\},f]$ and a maximand can be $nf \circ U(x)=\Sigma f \circ \hat{u}_i(x)=\Sigma v_i(x)$, calling $f(\hat{u}_i)=v_i$. This was the form intended by Harsanyi. It requires both a fundamental utility and identical preferences concerning risk with respect to it.

7. Related other solutions

7.1. Agreement in the original position

An alternative solution consists of agreements of the individuals about the choice of x. A number of theories study it (bargaining). When it is given a moral value, this is because of the freedom manifested by the free agreement. However, this implies the moral endorsement of all the elements that determine the outcome (threat point, bargaining power, time preference, etc.). However, still another solution consists in using agreement for solving the problem of the plurality of individual views in the original position only. The agreement, then, is hypothetical, notional, and the individuals' utilities are their u_i^1 or v_i^1 in the original position. These evaluations agree more than the u_i or v_i . The original position theory solves part of the problem. Giving a moral value to a hypothetical agreement is one of the most classical social ethical method, since this is, by definition, a social contract.²¹

²⁰ Id. "Practical justice" was more generally defined as the leximin in the $u_i(x)$.

²¹ This is how Rawls introduces the theory of the original position: as the "state of nature" of the classical theory of the social contract. However, since the individuals he envisions in the original

7.2. Comparabilities in economics

Mentioning or writing preferences about "being" of some sort has by now a notable history in economics. The important point, however, is not writing but *meaning*. There are a number of cases. Some are just mention and others are formal writing. The evaluation can be an ordering, an ordinal utility, or a cardinal utility. In the latter case, this is either a VNM utility or just a cardinal utility (often thought to also necessarily be the former). "Being" is sometimes restricted to a preference ordering. The evaluation is either interpersonally comparable or it is not. Harsanyi (1955, 1976, 1977) considers a comparable VNM cardinal utility as the universal case, a problematic assumption. Tinbergen's (1957) discussion implies comparability for "equal happiness" and needs no more than ordinalism. Arrow's (1963) mention of "extended sympathy" is ordinal non-comparable. Kolm presents ordinal noncomparability and comparability (1966) and an extensive use of ordinal comparability (1971). Pattanaik's (1968, 1971) example argues for a comparable specification in certainty and noncomparable VNM utility for uncertainty; his example is a case of the original position used in section 6, although without solution to the problem of the multiplicity of individual evaluations. The ordinal comparability of fundamental preferences has then had a number of uses (Hammond (1976), Arrow (1977), Becker and Stigler (1977), and others)²². Individuals' preferences about both consumption and an individual preference ordering are considered by Sen (1970), Suzumura (1983), Mongin and d'Aspremont (1998), and Mongin (2001) - the latter for VNM cardinal utilities. One should finally note the case of utilitarianism, which requires cardinal individual utilities defined up to a common multiplicative factor (comultiplicative cardinality).

position prefer the same social state (defined by his "principles of justice"), they agree a priori and there is no point to add another agreement by a contract (except, perhaps, as a mutual promise to implement these principles and the resulting state, which binds morally the actual individuals that the "original" ones become when the veil of ignorance is lifted).

²² The normative part of this literature frequently attributes the maximin in fundamental utility of "practical justice" to Rawls, whereas the first tenet of Rawls is a rejection of a concept of utility and he explicitly rejected this attribution: "to interpret the difference principle [his principle of a maximin in an index of "primary good"] as a maximin in utility is a serious mistake from a philosophical point of view" (Rawls, 1982). Rawls (1982), however, favourably discusses the concept of fundamental preferences or utility. The point is that Rawls's principles of justice are only general principles for overall distributions at national levels. The scope of application of the maximin or leximin of "practical justice" was not specified. They are justified in situations in which the lowest utilities mean serious suffering which can be sufficiently remedied by the policy (it is then not seriously ambiguous that these people can be considered the least happy).

7.3. Limitation to theories of the original position

The ethically delicate part of a social choice is the justice of the outcome, notably concerning distributive justice. The classical theories of the original position amount to the assimilation of such a choice, and in particular the choice of justice, to a self-interested choice in uncertainty. This assimilation has limits. One may bet all one's wealth on a single horse in the anticipation of the possible great pleasure to be millionaire. Then, may one give all the wealth of a society to a single person so that there exists the experience – assumed pleasurable – of being a millionaire? The problem is one of responsibility. A person with a sane mind is responsible for the risks she takes concerning herself. By contrast, a choice of justice is accountable towards all people, society, and morals. The inequality-aversion of a choice of justice has a priori no reason to be identical with individual risk-aversion. They derive from different rationales.²³ The behaviour of reckless individuals can hardly be taken as a model for the choice of justice. Moreover, the individual choice leads to consider, as compared material, "utility" or satisfaction. By contrast the choice of justice may compare means of satisfaction, such as incomes or more generally Rawls's primary goods for overall distributive justice (Rawls' "social justice").

However, first the risk-aversion that appears in the recursive original position theory is a symmetrical intricate mixture – hence a kind of average – of those of the actual individuals in the society; this a priori excludes in particular that it leads to gambling.²⁴

Second, in the foregoing model, the individuals' a priori evaluations of the overall situation, $u_i(x)$ do not necessarily refer to their self-interest only. It can also describe their altruism or their sense of justice. Individuals may thus a priori be concerned with others' situations, which may be others' satisfactions, self-interests, means of any kind, or overall evaluations.

²³ Structural differences between inequality-aversion and risk-aversion are also suggested by enquiries, questionnaires and experiments (Amiel and Cowell (1999), Kolm (2001)).

²⁴ One may use a kind of maximin risk-aversion by taking, as social maximand, in the case of a fundamental utility, $\Sigma f \circ \hat{u}_i(x)$ where the cardinal VNM function *f* is such that, for each level \hat{u} ,

Third, ideas in the family of those of the original position are not absent from people's actual judgments. For instance, someone may be concerned with some other's situation because "this could have happened to her". As a general rule, if a principle is accepted by people, this is a reason to accept it justified by the "respect" of individuals' values or by democracy (this is not a definitive reason, however, but sometimes this imposes the application of this principle by society). This may happen to some cases and forms of original position theories.

From a philosophical point of view, the theory of the recursive original position (i.e. of the full and rational original position) belongs to conceptions that derive an actual or notional, unanimously adhered to, judgment of society from a successive or recursive inter-influence of individuals' opinions. Besides the original position and moral time sharing, and individuals' successive consideration of everybody's judgments,²⁵ this includes the "communicative ethics" theory of dialogue. In such an actual or notional dialogue, individuals transmit information, value judgments and reasons to others, continuously or in successive rounds, thus transforming individuals' judgments, possibly to a unanimous "ideal speech" (Habermas). This has been applied to individuals' preference ordering about the state of society and, more specifically, to the determination of the optimum degree of redistribution.²⁶ The logic of this dynamic influence is similar to that of the recursive original position. There is, however, an essential difference from a moral point of view. In both cases, the process is not ergodic: the final state depends on the original one. In the recursive original position and similar theories, this means that the social welfare function is an increasing function of people's original utilities, a classical respect of individuals' preferences. In the case of dialogue, by contrast, this means that the final "ideal speech" depends on people's initial prejudices, and one may want a dialogue that does not have this property, that is, that is not only influence but a deeper questioning of the rationality of the judgment. The same issue may be raised for the original position if functions $u_i(x)$ describe not only individuals' classical welfare but also their various possible judgments about society - then the ethical status of these judgments has to be considered.

7. Appendix. Homogeneization and convergence of individual preference orderings

²⁵ Kolm 1984, p. 335. ²⁶ Kolm 2000, 2004.

Let us make precise the noted relations concerning the u_i^m (or, equivalently, the v_i^m). Denote $u_i = u_i^\circ$; *m* the successive integers m=0,1,2,...; and $u^m = \{u_i^m\}$ the *n*-vector of the u_i^m for all *i*. Denote as usual, for the *n*-vectors $y=\{y_i\}$ and $z=\{z_i\}$, y=z as $y_i=z_i$ for all *i*; y>z as $y_i>z_i$ for all *i*; $y\ge z$ as $y_i\ge z_i$ for all *i*; and $y\ge z$ as $y_i\ge z_i$ for all *i* and $y_i>z_i$ for at least one *i*. From equations (1) and (2) and $u_i^m = g_i^{-1} \circ v_i^m$ where g_i is increasing for all *i* and *m*, then, for all *i* and *m*, u_i^{m+1} is an increasing function of u_i^m for all *j*. Denote as *x* and *x'* two social states. Therefore,

$$u^{m}(x) = u^{m}(x') \Longrightarrow u^{m+1}(x) = u^{m+1}(x'),$$

$$u^{m}(x) > u^{m}(x') \Longrightarrow u^{m+1}(x) > u^{m+1}(x'),$$

$$u^{m}(x) \ge u^{m}(x') \Longrightarrow u^{m+1}(x) \ge u^{m+1}(x'),$$

and

$$u^{m}(x) \ge u^{m}(x') \Longrightarrow u^{m+1}(x) > u^{m+1}(x') \Longrightarrow u^{m+1}(x) \ge u^{m+1}(x').$$
(3)

Hence, these four types of unanimous preferences between two social states are maintained from each stage to the next. The set of pairs of states related by one of these unanimous preferences looses no element. Since it changes in general, this implies that it expands. In particular, the set of states that are unanimously indifferent, strictly preferred, preferred or indifferent, or this relation plus at least one strict preference, to a given one, or that a given one equals or dominates in any of these senses, looses no element and generally expands. In this sense the preference orderings become more alike.

Denote as Π the set of possible states x and as $P^m \subseteq \Pi$ the set of Pareto-efficient states with preferences of order m. Then, if $x' \in P^{m+1}$, from the definition of Pareto efficiency there is no $x \in \Pi$ such that $u^{m+1}(x) \ge u^{m+1}(x')$. Hence, from relation (3) there is no $x \in \Pi$ such that $u^m(x) \ge u^m(x')$. That is, $x' \in P^m$. Therefore, $P^{m+1} \subseteq P^m$. Since, in general, $P^{m+1} \ne P^m$, this implies $P^{m+1} \subset P^m$. Generally, $P^\circ \supseteq P^1 \supseteq \dots P^m \supseteq P^{m+1} \supseteq \dots^{27}$

References

²⁷ The same logic for two levels and for the question of altruism is considered by Edgeworth (1888) in a simple case and by Winter (1969) and Archibald and Donaldson (1979). It is analyzed for the infinite recursive chain by Kolm (1984, 2000) in general and in application to the influence between individuals' preferences in a dialog.

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